

ONE POINT SOLUTIONS Announces Joint Venture with Old American Inc. and Strategy 7 to Provide IBM Database, Analytics, and Hardware Solutions

Long-time IBM partners create powerful “one point of contact” joint venture to provide flexible data and reporting solutions to small and mid-sized companies.

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ONE POINT SOLUTIONS, Inc., has partnered with Old American Inc. and Strategy 7 Corp. to provide software and service solutions for small to large companies, easily enabling them to consolidate and analyze key operational and financial data. This will enable One Point’s clients to engage a unique end-to-end single-source vendor model, which will focus on IBM database, data warehousing, analytics, Big Data, Internet of Things, cloud, integration and more, helping companies seeking to manage key corporate data and answer critical business questions. This alliance provides IBM software purchase, implementation, training, and a deep pool of consulting resources for relevant IBM data solutions as well as hardware and related services for IBM Pure © and POWER © systems.

“Since day one, One Point has filled an ever-growing need for companies to have a single point of contact for data solutions,” said One Point president Ron Flannery. “We grew from a one-person database shop to a multi-million dollar company providing end-to-end data management and reporting solutions to businesses of all sizes.” He added, “Old American and S7 came along at a perfect time for us to extend this model and provides great vision and the resources I needed to get One Point to the next level in today’s rapidly-evolving world of IoT, Big Data, data warehousing, and analytics.”

Joe Rodriguez, president and founder of Old American agreed. “I came to One Point because of their intense focus on IBM database solutions and unique ‘one point of contact’ model that also involve reporting and data warehousing. We believe we’ve identified a huge need in the market and Ron and I have the vision and complementary ability to provide customers with tremendous business value.”

One Point’s model provides remote services, purchase and renewal of IBM licenses, installation, maintenance renewals and training for the involved products. Old American and S7’s similar but complementary models provide a deep pool of consulting resources and the ability to implement solutions on various IBM and HP hardware platforms. Both companies have deep connections within IBM’s Information Management group and strong reputations throughout North America.

About One Point Solutions and Old American/Strategy 7

One Point Solutions asks, “You have the data: Why not use it?” Since 1997, Detroit-based One Point Solutions has provided “one point of contact for data solutions,” now focused entirely on the broad IBM data portfolio. This intense focus allows One Point to provide end-to-end data software and service solutions, including core databases, data integration from various sources, and a variety of historical and predictive dashboard-based options for operations, finance, marketing and other departments in any type of company. Via IBM’s tremendous growth in data-related technologies, One Point continues to evolve its offerings, now including Internet of Things (IoT), cloud, mobile, and BigData. Details can be found at One-Point.com.

Old American/Strategy 7, comprised of a powerful group of professionals with varying software and platform experience, provides significant data-driven strategies that include data warehousing, data mining and data mapping solutions. The company’s expertise, and industry best practices, maximizes the strength of the data integration and implementation process, providing customers with the confidence of knowing that they have a solid partner working on their behalf. The company has been committed to IBM’s Data Management Products for over 20 years with over 88,000 users. Clients include Berkshire Hathaway, United Parcel Service, MGM Mirage, Verizon, American Express, Union Pacific, EDS, State of New Mexico, State of California, State of Florida, Cigna, Baylor University, John Deere, British Tire and Rubber, Household Finance, Marriott, United Nations and hundreds of others. Details can be found at www.S7.com and www.OldAmericanInc.net.

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